## 131 T.C. 185 (2008)

In cases where the standard of proof is preponderance of the evidence, a court may decide the case based on the weight of the evidence without determining which party bears the burden of proof under Section 7491(a) of the Internal Revenue Code.

## **Summary**

The Knudsens sought reconsideration of a Tax Court decision that their exotic animal breeding was not an activity engaged in for profit under Section 183 of the Internal Revenue Code. The Tax Court had previously determined it unnecessary to decide whether the burden of proof shifted to the Commissioner under Section 7491(a). The Knudsens argued that the court erred and that each factor under Treasury Regulation 1.183-2(b) should be considered a separate factual issue subject to Section 7491(a). The Tax Court denied the motion, holding that it was not required to determine the burden of proof allocation when the outcome was based on a preponderance of the evidence and that the new argument was raised too late.

### **Facts**

Dennis and Margaret Knudsen engaged in an exotic animal breeding activity. The Commissioner of Internal Revenue determined that this activity was not engaged in for profit. The Knudsens challenged this determination, arguing that they met the requirements to shift the burden of proof to the Commissioner under Section 7491(a) of the Internal Revenue Code. The Tax Court initially ruled against the Knudsens, finding that their activity was not for profit, without deciding the burden of proof issue.

## **Procedural History**

The Tax Court initially ruled against the Knudsens in *Knudsen v. Commissioner*, *T.C.* Memo. 2007-340. The Knudsens then filed a motion for reconsideration with the Tax Court, arguing that the court erred in not determining whether the burden of proof shifted to the Commissioner under Section 7491(a). The Tax Court denied the motion for reconsideration in this supplemental opinion.

#### Issue(s)

- 1. Whether the Tax Court erred in concluding that it did not need to decide whether the burden of proof shifted to the Commissioner under Section 7491(a) because the outcome was based on a preponderance of the evidence.
- 2. Whether each factor under Treasury Regulation Section 1.183-2(b) is a separate factual issue to which Section 7491(a) applies.

# Holding

- 1. No, because when the standard of proof is preponderance of the evidence and the weight of the evidence favors one party, the court may decide the case on the weight of the evidence without determining the allocation of the burden of proof.
- 2. The Court declined to address this issue because the argument was raised for the first time in the motion for reconsideration.

# **Court's Reasoning**

The Tax Court reasoned that the Court of Appeals for the Eighth Circuit, in *Blodgett* v. Commissioner, 394 F.3d 1030 (8th Cir. 2005), held that the burden of proof shift under Section 7491(a) is relevant only when there is an evidentiary tie. The Tax Court agreed with this analysis, stating that in a case where the standard of proof is preponderance of the evidence and the preponderance of the evidence favors one party, the court may decide the case on the weight of the evidence and not on an allocation of the burden of proof. The court noted that the weight of the evidence favored the Commissioner in the original ruling.

Regarding the second issue, the court stated that reconsideration is not the appropriate forum for petitioners to advance new legal theories to reach their desired result. The court emphasized that the Knudsens never argued at trial or on brief that each factor under Treasury Regulation Section 1.183-2(b) is a separate factual issue to which Section 7491(a) applies.

## **Practical Implications**

This case clarifies that the burden of proof shift under Section 7491(a) of the Internal Revenue Code is most critical when the evidence is equally balanced. It also underscores the importance of raising all relevant legal arguments at trial or in initial filings, as courts are unlikely to consider new arguments raised for the first time in motions for reconsideration. For tax practitioners, this case reinforces the need to thoroughly develop the factual record and present all legal theories upfront to maximize the chances of a favorable outcome for their clients. The case suggests that in cases with a clear preponderance of evidence, expending resources to litigate the burden of proof issue may not be the best use of resources.