## Estate of Kahn v. Comm'r, 125 T. C. 227 (2005)

In Estate of Kahn, the U. S. Tax Court ruled that the value of Individual Retirement Accounts (IRAs) in a decedent's estate cannot be reduced by the anticipated income tax liability of beneficiaries upon distribution. The court emphasized the hypothetical willing buyer-willing seller standard, which would not account for the beneficiary's tax burden. This decision clarifies the valuation of IRAs for estate tax purposes, distinguishing them from assets like closely held stock, and underscores the role of section 691(c) in mitigating double taxation issues.

#### **Parties**

Plaintiff: Estate of Doris F. Kahn, deceased, represented by LaSalle Bank, N. A., as Trustee and Executor (Petitioner) throughout the litigation.

Defendant: Commissioner of Internal Revenue (Respondent) throughout the litigation.

#### **Facts**

Doris F. Kahn died on February 16, 2000, leaving two IRAs: a Harris Bank IRA with a net asset value (NAV) of \$1,401,347 and a Rothschild IRA with a NAV of \$1,219,063. Both IRA trust agreements prohibited the transfer of the IRA interests themselves but allowed the sale of the underlying marketable securities. On the estate's original Form 706, the value of the Harris IRA was reduced by 21% to reflect the anticipated income tax liability upon distribution to the beneficiaries, while the Rothschild IRA was initially omitted but later reported with a 22. 5% reduction on an amended return. The Commissioner issued a notice of deficiency, asserting that the full NAV of both IRAs should be included in the gross estate without any reduction for future income tax liabilities.

## **Procedural History**

The estate filed a motion for partial summary judgment, contesting the Commissioner's disallowance of the reduction in the value of the IRAs. The Commissioner responded with a cross-motion for summary judgment. The case was decided by the U. S. Tax Court on November 17, 2005, applying the standard of review for summary judgment under Rule 121(a) of the Tax Court Rules of Practice and Procedure.

#### Issue(s)

Whether the value of Individual Retirement Accounts (IRAs) included in a decedent's gross estate should be reduced by the anticipated income tax liability of the beneficiaries upon distribution of the IRAs' assets?

### Rule(s) of Law

The fair market value of property for estate tax purposes is defined as "the price at which the property would change hands between a willing buyer and a willing seller, neither being under any compulsion to buy or to sell and both having reasonable knowledge of relevant facts." *United States v. Cartwright*, 411 U. S. 546, 551 (1973). Section 2031(a) of the Internal Revenue Code requires the inclusion of the fair market value of all property interests in the decedent's gross estate. Section 691(c) provides a deduction for the estate tax attributable to income in respect of a decedent (IRD) to mitigate potential double taxation.

# **Holding**

The court held that the value of the IRAs in the decedent's estate should not be reduced by the anticipated income tax liability of the beneficiaries upon distribution. The hypothetical willing buyer and willing seller would transact based on the NAV of the underlying marketable securities, without considering the tax liability that would be incurred by the beneficiaries upon distribution.

# Reasoning

The court's reasoning focused on the willing buyer-willing seller standard and the nature of IRAs. It noted that the IRAs themselves were not marketable, but the underlying assets were. The tax liability associated with the distribution of the IRAs would not be transferred to a hypothetical buyer, who would purchase the securities at their market value. The court distinguished cases involving closely held stock with built-in capital gains, where the tax liability survives the transfer, from the present case where the tax liability remains with the beneficiaries. The court also emphasized that section 691(c) provides relief from potential double taxation, obviating the need for further judicial intervention. The court rejected the estate's arguments for a marketability discount or reduction for tax costs, finding them inapplicable to the valuation of the IRAs' underlying assets. The court also found that the estate's comparisons to other types of assets (e. g., lottery payments, contaminated land) were not analogous because the tax liability or marketability restrictions of those assets would be transferred to a hypothetical buyer, unlike the IRAs.

### **Disposition**

The court granted the Commissioner's cross-motion for summary judgment and denied the estate's motion for partial summary judgment. The decision was to be entered under Rule 155 of the Tax Court Rules of Practice and Procedure.

#### Significance/Impact

Estate of Kahn clarifies that the value of IRAs for estate tax purposes should be based on the NAV of the underlying assets without reduction for the anticipated income tax liability of beneficiaries upon distribution. This ruling aligns with the

objective willing buyer-willing seller standard and recognizes the role of section 691(c) in addressing potential double taxation. The decision distinguishes IRAs from other assets like closely held stock and provides guidance for practitioners in valuing retirement accounts in estates. Subsequent courts have followed this reasoning, reinforcing the principle that the tax consequences to beneficiaries do not affect the estate tax valuation of IRAs.