## Pelaez & Sons, Inc. v. Commissioner, 114 T. C. 473 (2000)

Taxpayers cannot use their own experience to meet the statutory requirement of a nationwide weighted average preproductive period when determining whether to capitalize or deduct preproduction costs under section 263A.

### **Summary**

Pelaez & Sons, Inc., a Florida citrus grower, sought to deduct preproduction costs under section 263A, which requires capitalization unless the plant's preproductive period is two years or less, based on a nationwide weighted average. The company argued it should use its own accelerated growing experience due to the absence of IRS guidance on the national average for citrus trees. The Tax Court held that the statute's clear language mandated the use of the nationwide average, not individual experience, and that the company must capitalize its preproduction costs. The court also found that the absence of IRS guidance did not invalidate the statutory requirement, and the company's change from capitalizing to deducting these costs in 1991 constituted a change in accounting method, allowing IRS adjustments under section 481.

#### **Facts**

Pelaez & Sons, Inc., a Florida S corporation, began growing citrus trees in 1989, using advanced technologies to accelerate tree growth. Initially, it did not deduct preproduction costs for 1989 and 1990 due to uncertainty about the nationwide weighted average preproductive period for citrus trees under section 263A. In 1991, believing some trees were productive within two years, the company deducted these costs for 1989, 1990, and 1991. The IRS challenged these deductions, arguing that without guidance on the national average, the company could not use its own experience to meet the section 263A exception and must capitalize the costs.

### **Procedural History**

The IRS issued a notice of final S corporation administrative adjustment (FSAA) for the taxable years ended September 30, 1992, 1993, and 1994, disallowing the deductions claimed by Pelaez & Sons, Inc. The company petitioned the Tax Court, which held that the company was required to capitalize its preproduction costs under section 263A and that the IRS was entitled to make adjustments under section 481 for the change in accounting method.

### Issue(s)

- 1. Whether Pelaez & Sons, Inc. , can use its own growing experience to meet the "2 years or less" standard for deducting preproduction costs under section 263A(d)(1)(A)(ii), in the absence of IRS guidance on the nationwide weighted average preproductive period for citrus trees.
- 2. Whether the IRS is time-barred from adjusting the company's 1992 income to

reverse deductions taken in the closed 1991 tax year.

## Holding

- 1. No, because the plain language of section 263A requires the use of a nationwide weighted average preproductive period, and the absence of IRS guidance does not invalidate this statutory requirement.
- 2. No, because the company's change from capitalizing to deducting preproduction costs in 1991 constituted a change in accounting method, allowing the IRS to make adjustments under section 481 to prevent distortion of income.

# Court's Reasoning

The Tax Court focused on the clear language of section 263A, which specifies that the preproductive period must be based on a nationwide weighted average. The court rejected the company's argument that it could use its own experience in the absence of IRS guidance, stating that the statute's requirement remained effective regardless of whether the IRS issued regulations. The court also noted that Congress intended section 263A to apply to citrus farmers, as evidenced by the 4year limitation on electing out of the capitalization requirement for citrus and almond growers in section 263A(d)(3)(C). Expert testimony and industry literature supported the court's finding that the preproductive period for citrus trees was generally more than two years. Additionally, the court found that the company's change in accounting method from capitalizing to deducting these costs triggered section 481, allowing the IRS to adjust the company's income for the change.

### **Practical Implications**

This decision clarifies that taxpayers must adhere to the nationwide weighted average preproductive period when determining whether to capitalize or deduct preproduction costs under section 263A, even in the absence of IRS guidance. It emphasizes the importance of following statutory language over individual experience or industry practices. For similar cases, attorneys should ensure clients comply with the statutory requirements and cannot rely on their own data to meet exceptions. The ruling also impacts how changes in accounting methods are treated, allowing the IRS to make adjustments under section 481 to prevent income distortion. This case has been cited in subsequent decisions to reinforce the requirement of using nationwide averages for tax deductions and the IRS's authority to adjust income for changes in accounting methods.