

## ***Norwest Corp. & Subs. v. Commissioner, 111 T. C. 105 (1998)***

The cost of constructing a common improvement cannot be allocated to the bases of adjoining properties unless the primary purpose was to enhance those properties to induce their sale.

### **Summary**

Norwest Corporation sought to allocate the cost of constructing an Atrium to the bases of its adjoining properties, arguing that it would enhance their value. The Tax Court ruled that this allocation was not permitted because the primary purpose of the Atrium was to resolve design issues and enhance the Bank's image, not to induce sales of the adjoining properties. The court also denied Norwest's claim for a loss deduction under section 165(a) due to the Atrium's alleged worthlessness and upheld the form of a sale and leaseback transaction involving the Atrium, denying Norwest's attempt to disavow it. This decision underscores the importance of the primary purpose in determining whether cost allocations are permissible and highlights the challenges of recharacterizing transactions after they have been reported.

### **Facts**

Norwest Corporation, successor to United Banks of Colorado, constructed an Atrium as part of a larger project that included office towers and other facilities. The Atrium was intended to integrate the new office tower with existing bank properties and enhance the Bank's image. Norwest sought to allocate the Atrium's construction costs to the bases of adjoining properties, arguing that the Atrium increased their value. However, the Atrium consistently generated operating losses, and Norwest later sold interests in the Atrium and leased it back, reporting this as a sale and leaseback transaction for tax purposes.

### **Procedural History**

Norwest filed a petition with the Tax Court challenging the Commissioner's determination of deficiencies in federal income taxes and claims for overpayments. The court consolidated several cases involving Norwest's tax liabilities for various years. Norwest argued for the allocation of Atrium costs to adjoining properties, a loss deduction under section 165(a), and the recharacterization of a sale and leaseback transaction as a financing arrangement.

### **Issue(s)**

1. Whether Norwest may allocate the cost of constructing the Atrium to the bases of adjoining properties.
2. Whether Norwest is entitled to a loss deduction under section 165(a) for the cost of the Atrium.
3. Whether Norwest may disavow the form of a transaction involving the Atrium.

## **Holding**

1. No, because the basic purpose of the Atrium was not to enhance the adjoining properties to induce their sale, but rather to resolve design issues and enhance the Bank's image.
2. No, because Norwest failed to establish a loss equal to the cost of the Atrium.
3. No, because Norwest cannot disavow the form of the transaction after reporting it as a sale and leaseback.

## **Court's Reasoning**

The court applied the 'basic purpose test' from the developer line of cases, determining that the primary purpose of the Atrium was not to induce sales of adjoining properties. The court found that the Atrium's purpose was to integrate the new office tower with existing facilities and enhance the Bank's image, despite potential value enhancement to adjoining properties. The court also noted that Norwest's attempt to allocate costs based on fair market values was not justified by the facts. Regarding the loss deduction, the court found that Norwest did not establish the Atrium's worthlessness as required by section 165(a). Finally, the court upheld the form of the sale and leaseback transaction, rejecting Norwest's attempt to recharacterize it as a financing arrangement after reporting it differently on tax returns.

## **Practical Implications**

This decision clarifies that cost allocations to adjoining properties are only permissible when the primary purpose of the improvement is to enhance those properties for sale. It emphasizes the importance of the 'basic purpose test' in tax law and the challenges of recharacterizing transactions after they have been reported. Practitioners should carefully document the primary purpose of improvements and consider the implications of transaction structures on future tax positions. This case also highlights the need for clear evidence of worthlessness when claiming loss deductions under section 165(a). Future cases may reference this decision when analyzing similar cost allocation and transaction recharacterization issues.