

## ***Norwest Corp. v. Commissioner, 108 T. C. 358 (1997)***

Computer software can be considered tangible personal property eligible for investment tax credit if it is acquired without exclusive intellectual property rights.

### **Summary**

Norwest Corporation purchased operating and applications software for use in its banking operations, subject to nonexclusive, nontransferable license agreements. The key issue was whether this software qualified as tangible personal property eligible for the investment tax credit (ITC). The Tax Court held that the software was indeed tangible property for ITC purposes, distinguishing it from prior rulings based on the absence of exclusive intellectual property rights in the purchase. This decision was grounded in a broad interpretation of tangible personal property and the legislative intent to encourage technological investments, impacting how software acquisitions are treated for tax purposes.

### **Facts**

Norwest Corporation and its subsidiaries purchased operating and applications software from third-party developers for use in their banking and financial services. The software was delivered on magnetic tapes and disks and was subject to license agreements granting Norwest a nonexclusive, nontransferable right to use the software indefinitely. Norwest did not acquire any exclusive copyright or other intellectual property rights, nor was it allowed to reproduce the software outside its affiliated group.

### **Procedural History**

The Commissioner of Internal Revenue determined deficiencies in Norwest's federal income taxes for the years 1983-1986, denying the investment tax credit claimed on the software expenditures. Norwest petitioned the Tax Court, which ultimately held that the software was tangible personal property eligible for the ITC.

### **Issue(s)**

1. Whether computer software, acquired under nonexclusive, nontransferable license agreements, qualifies as tangible personal property eligible for the investment tax credit.

### **Holding**

1. Yes, because the software was acquired without any associated exclusive intellectual property rights, and such an acquisition aligns with the legislative intent to encourage investments in technological advancements.

### **Court's Reasoning**

The Tax Court's decision hinged on a broad interpretation of the term "tangible personal property" as intended by Congress when enacting the ITC. The court distinguished this case from previous rulings like *Ronnen v. Commissioner* by noting that Norwest did not acquire any exclusive copyright rights, focusing instead on the tangible medium (tapes and disks) on which the software was delivered. The court rejected the "intrinsic value" test used in prior cases, arguing it led to inconsistent results. Instead, it emphasized the nature of the rights acquired, aligning with the legislative purpose to promote economic growth through investments in productive facilities, including technological assets like software. The majority opinion was supported by several concurring judges but faced dissent arguing for adherence to precedent classifying software as intangible.

### **Practical Implications**

This ruling expanded the scope of what can be considered tangible personal property for tax credit purposes, potentially affecting how businesses structure software acquisitions to maximize tax benefits. It suggests that companies should carefully consider the terms of software licenses, as those without exclusive intellectual property rights might qualify for the ITC. This decision could influence future tax planning strategies and has been cited in subsequent cases dealing with the classification of software and other digital assets for tax purposes. Businesses in technology-dependent sectors may find this ruling advantageous for claiming tax credits on software investments, although the dissent indicates ongoing debate on this issue.