# Cochrane v. Commissioner, 107 T. C. 18 (1996)

Evasive or incomplete responses to requests for admission can lead to the court deeming the matters admitted, resulting in significant legal consequences.

#### Summary

In Cochrane v. Commissioner, the U. S. Tax Court imposed sanctions on petitioner James Luther Cochrane for his evasive and incomplete responses to the Commissioner's requests for admission. Cochrane, a tax protester, failed to properly admit or deny factual assertions, instead using frivolous arguments. The court deemed the matters admitted, leading to the establishment of unreported income and fraud penalties for the years 1983-1986. This case underscores the importance of responding to discovery requests in good faith and the severe repercussions of non-compliance.

# Facts

James Luther Cochrane, a tax protester, was involved in a tax dispute with the Commissioner of Internal Revenue over unreported income and fraud penalties for the tax years 1983-1986. During these years, Cochrane worked as an engineering technician and ran a tax preparation business. He filed tax returns claiming foreign earned income exclusions despite residing in California. The Commissioner served Cochrane with requests for admission, which he responded to evasively, questioning common terms and using tax protester rhetoric. After failing to comply with a court order to respond properly, the court deemed the matters admitted.

# **Procedural History**

The Commissioner served Cochrane with requests for admission on March 18, 1996. Cochrane objected and provided evasive responses. On May 9, 1996, the court ordered Cochrane to respond properly by May 20, 1996, with an extension granted to June 10, 1996. Despite this, Cochrane's responses remained evasive. On June 17, 1996, the court granted the Commissioner's motion for sanctions, deeming the matters admitted. The case proceeded to trial, where Cochrane did not testify or present evidence, leading to a decision entered for the Commissioner.

# Issue(s)

1. Whether the court should impose sanctions under Rule 104(c) for Cochrane's evasive responses to the Commissioner's requests for admission.

2. Whether Cochrane received unreported taxable income for the years in issue.

3. Whether Cochrane is liable for fraud penalties under section 6653(b) for the years in issue.

4. Whether Cochrane is liable for a substantial understatement penalty under section 6661 for 1984.

5. Whether Cochrane is liable for a failure to pay estimated tax penalty under

section 6654 for 1986.

# Holding

1. Yes, because Cochrane's responses were evasive and incomplete, violating the court's order.

2. Yes, because the deemed admissions established that Cochrane received unreported income.

3. Yes, because the record contained clear and convincing evidence of Cochrane's fraudulent intent.

4. Yes, because Cochrane failed to provide evidence to reduce the substantial understatement penalty.

5. Yes, because Cochrane did not file his 1986 return or make estimated tax payments.

#### **Court's Reasoning**

The court applied Rule 90(c) and Rule 104(c) of the Tax Court Rules of Practice and Procedure, which require specific admissions or denials to requests for admission and allow sanctions for non-compliance. The court found Cochrane's responses evasive and not made in good faith, citing his use of time-worn tax protester arguments. The court relied on precedent from the Federal Rules of Civil Procedure, particularly Asea, Inc. v. Southern Pac. Transp. Co. , which upheld the sanction of deeming matters admitted for intentional disregard of discovery obligations. The deemed admissions established Cochrane's unreported income and fraudulent conduct, leading to the imposition of fraud penalties. The court also upheld the substantial understatement and failure to pay estimated tax penalties due to Cochrane's failure to provide evidence to the contrary.

#### **Practical Implications**

This decision emphasizes the importance of responding to discovery requests in good faith and the severe consequences of non-compliance. Practitioners should ensure that clients provide clear and direct responses to requests for admission, avoiding frivolous arguments. The case may deter tax protesters from using similar tactics in future disputes. It also reinforces the court's authority to impose sanctions, which can significantly impact the outcome of a case. Subsequent cases, such as Santangelo v. Commissioner, have cited Cochrane to support the imposition of sanctions for evasive discovery responses.