

## ***Sears, Roebuck and Co. and Affiliated Corporations v. Commissioner of Internal Revenue, 96 T. C. 671 (1991)***

Losses in mortgage guaranty insurance are considered incurred for tax purposes when the insured lender acquires title to the mortgaged property, not at the time of borrower default.

### **Summary**

In *Sears, Roebuck & Co. v. Commissioner*, the U. S. Tax Court addressed when losses are considered incurred for tax purposes under mortgage guaranty insurance policies. The court held that losses are not deductible until the insured lender acquires title to the mortgaged property, rejecting the taxpayer's claim that losses should be recognized upon borrower default. This decision impacts how insurance companies can account for losses and underscores the distinction between an insured event and the actual financial impact on the insurer.

### **Facts**

Sears, Roebuck & Co. 's PMI Mortgage Insurance Co. subsidiaries provided mortgage guaranty insurance. The issue was when these insurers could deduct losses for tax purposes: at the time of borrower default or when the lender acquired title to the property. The IRS argued that losses were not incurred until title was acquired, while Sears contended that losses should be recognized at default. The policies covered losses if the default occurred during the policy period, but payments were only made after title transfer.

### **Procedural History**

The Tax Court initially ruled on January 24, 1991, favoring Sears on the insurance premiums issue but siding with the Commissioner on the mortgage guaranty insurance issue. Following the Commissioner's motion to revise the opinion on the mortgage guaranty insurance issue, the court issued a supplemental opinion on April 24, 1991, clarifying that losses are incurred when the lender acquires title, not upon filing a claim.

### **Issue(s)**

1. Whether losses under a mortgage guaranty insurance policy are considered incurred for tax purposes when the borrower defaults or when the insured lender acquires title to the mortgaged property.

### **Holding**

1. No, because the court determined that the loss is not incurred until the insured lender acquires title to the mortgaged property, reflecting the actual financial impact on the insurer.

## **Court's Reasoning**

The Tax Court applied Section 832(b)(5) of the Internal Revenue Code, which governs when insurance companies can deduct losses. The court distinguished between the insured event (borrower default) and the actual loss incurred (lender acquiring title), emphasizing that the latter reflects the true financial impact on the insurer. The court cited Section 1.832-4(a)(5) of the Income Tax Regulations, which requires that losses represent "actual unpaid losses as nearly as it is possible to ascertain them." The court rejected Sears' argument that regulatory practices for setting loss reserves at default should dictate tax treatment, finding that tax law requires a more concrete event – title acquisition – to recognize a loss. Judge Whalen dissented, arguing that the insured event should fix the insurer's liability for tax purposes.

## **Practical Implications**

This decision requires insurance companies to wait until the lender acquires title before deducting losses for tax purposes, which may delay tax benefits and affect cash flow planning. It underscores the need for insurers to align their accounting practices with tax law, potentially impacting how they reserve for losses. The ruling may influence how similar cases involving the timing of loss recognition are analyzed, emphasizing the importance of the actual financial impact over contractual or regulatory definitions of loss. Subsequent cases have applied this principle, reinforcing the distinction between an insured event and an incurred loss for tax purposes.