### Phoenix Mut. Life Ins. Co. v. Commissioner, 96 T. C. 481 (1991)

Prepayment premiums received by life insurance companies on corporate mortgage loans retired early are to be treated as long-term capital gains and excluded from gross investment income under section 804(b).

### **Summary**

Phoenix Mutual Life Insurance Company received prepayment premiums upon the early retirement of corporate mortgage loans, which were treated as long-term capital gains on their tax return. The Commissioner argued these premiums should be included in gross investment income. The Tax Court, reversing its prior decision in Prudential, held that these premiums are capital gains under section 1232, thus excludable from gross investment income as per section 804(b). This decision was influenced by the plain language of section 1232 and the treatment of similar premiums in other cases, affirming the economic function of such premiums as not being mere interest substitutes.

#### **Facts**

Phoenix Mutual Life Insurance Company, a mutual life insurance corporation based in Hartford, Connecticut, made mortgage loans to corporate borrowers as part of its investment activities. These loans, originated after 1954, were held for more than one year and were paid off early in 1980. Upon early retirement, Phoenix Mutual received prepayment premiums in excess of the outstanding principal and accrued interest. These premiums totaled \$302,295, of which \$205,362 was from a single mortgage loan. Phoenix Mutual reported these premiums as long-term capital gains and excluded them from its gross investment income under section 804(b).

# **Procedural History**

The Commissioner of Internal Revenue determined a deficiency in Phoenix Mutual's 1980 Federal income tax, asserting that the prepayment premiums should be included in gross investment income. Phoenix Mutual petitioned the U. S. Tax Court. The Tax Court, in this case, reversed its earlier holding in Prudential Insurance Co. of America v. Commissioner, 90 T. C. 36 (1988), which had been overturned by the Third Circuit in 1989.

#### Issue(s)

1. Whether prepayment premiums received by Phoenix Mutual upon the early retirement of mortgage loans made to corporate borrowers constitute long-term capital gain and are therefore excludable from gross investment income under section 804(b).

#### **Holding**

1. Yes, because the prepayment premiums are to be treated as long-term capital gain under section 1232, and thus are excluded from gross investment income as per the final sentence of section 804(b).

## **Court's Reasoning**

The court's decision was based on a literal interpretation of section 1232, which treats amounts received upon the retirement of bonds as capital gains if the bonds are capital assets in the taxpayer's hands. The court also considered the economic function of prepayment premiums, distinguishing them from interest substitutes. The decision was influenced by the Third Circuit's reversal of the Tax Court's prior holding in Prudential and by other cases such as Bolnick v. Commissioner, which treated similar premiums as capital gains. The court rejected the argument that the common law treatment of prepayment charges as interest substitutes should override the statutory language of section 1232. Furthermore, the court analyzed the legislative history of section 804(b), which clearly intended to exclude capital gains from gross investment income, supporting the exclusion of these prepayment premiums.

## **Practical Implications**

This decision clarifies that prepayment premiums on corporate mortgage loans held by life insurance companies should be treated as long-term capital gains, not as interest income. It reverses prior Tax Court precedent and aligns with the Third Circuit's ruling in Prudential. Legal practitioners advising life insurance companies should classify such premiums as capital gains, affecting how these companies report income and calculate taxes. The ruling may also influence how similar cases are analyzed in other circuits, potentially leading to more consistent treatment of these premiums across jurisdictions. Businesses and investors should be aware that prepayment premiums can offer tax advantages when structured as capital gains rather than ordinary income.