# Manning Association v. Commissioner, 93 T. C. 596 (1989)

An organization must be operated exclusively for exempt purposes to qualify for tax exemption under IRC § 501(c)(3); a substantial non-exempt purpose will disqualify it, regardless of the importance of its exempt purposes.

### **Summary**

The Manning Association sought tax-exempt status under IRC  $\S$  501(c)(3) as an educational organization. Despite engaging in educational activities, such as preserving a historic homestead and displaying artifacts, the association also operated a restaurant and conducted family-focused activities. The Tax Court held that these non-educational purposes were substantial, thus disqualifying the association from tax exemption. The court emphasized that no safe harbor exists for a percentage of non-exempt activities, and each case must be evaluated on its unique facts.

#### **Facts**

The Manning Association, Inc. , was formed to preserve the historic Manning homestead and encourage family interaction among William Manning's descendants. The association collected over 4,000 family artifacts and operated a restaurant on the premises, which used these artifacts to create a historic ambiance. The association also held annual family reunions, published a family newsletter, and maintained genealogical records. These activities were intertwined with the operation of the restaurant, which generated significant rental income for the association.

### **Procedural History**

The Commissioner of Internal Revenue denied the Manning Association's application for tax-exempt status under IRC  $\S 501(c)(3)$ . The association petitioned the U. S. Tax Court for a declaratory judgment. The court reviewed the administrative record and heard arguments from both parties before issuing its decision.

#### Issue(s)

1. Whether the Manning Association was operated exclusively for educational purposes under IRC § 501(c)(3).

#### Holding

1. No, because the association's operations included substantial non-educational purposes, such as benefiting the Manning family and operating a commercial restaurant, which disqualified it from tax exemption.

### Court's Reasoning

The court applied the test from *Better Business Bureau v. United States*, which states that a single non-exempt purpose, if substantial, destroys exemption regardless of the importance of exempt purposes. The court found that the association's activities, including annual family reunions, a family-focused newsletter, and the operation of a restaurant, served substantial non-educational purposes. These activities benefited the private interests of the Manning family and were not incidental to the educational purposes. The court rejected the association's argument that a 10% safe harbor for non-exempt activities existed, emphasizing that each case must be decided on its unique facts. The court also noted that the use of artifacts to enhance the restaurant's ambiance served commercial rather than purely educational objectives.

## **Practical Implications**

This decision underscores the strict interpretation of the "operated exclusively" requirement under IRC § 501(c)(3). Organizations seeking tax-exempt status must ensure that any non-exempt activities are insubstantial and do not serve private interests. Legal practitioners advising such organizations should carefully evaluate all activities to ensure they align with exempt purposes. The ruling may impact family associations and similar groups that engage in both educational and family-focused activities, requiring them to clearly separate and minimize non-exempt activities. Subsequent cases, such as *Callaway Family Association v. Commissioner*, have reaffirmed the principle that substantial non-exempt purposes disqualify organizations from tax exemption, regardless of their educational efforts.