

## ***Southern Pacific Transportation Co. v. Commissioner, 90 T. C. 771 (1988)***

Expenditures for lobbying on ballot initiatives are not deductible, and railroad companies can claim investment tax credits for overpass construction costs.

### **Summary**

Southern Pacific Transportation Co. sought deductions for expenditures made to influence ballot propositions in California and Arizona, and investment tax credits for constructing highway overpasses. The U. S. Tax Court ruled that lobbying expenses related to ballot initiatives were not deductible under IRC § 162(e), as they were aimed at influencing the general public. Conversely, the court allowed Southern Pacific to claim investment tax credits for its overpass construction costs, recognizing these as tangible assets integral to its transportation business, despite the structures being part of public highway systems.

### **Facts**

Southern Pacific Transportation Co. and its subsidiary spent funds to support or oppose various state and local ballot propositions in California and Arizona between 1962 and 1968, including a significant expenditure on an anti-featherbedding proposal. These expenditures were aimed at influencing public votes on legislation directly impacting their business. Additionally, Southern Pacific spent approximately \$4.9 million on constructing 47 public highway overpasses, mandated by the California Public Utilities Commission, to improve safety and efficiency of rail operations. These overpasses were constructed above Southern Pacific's tracks and roadbeds, with Southern Pacific contributing 10% of the costs and retaining rights to the structures if they were no longer used as public highways.

### **Procedural History**

The Commissioner of Internal Revenue issued notices of deficiencies for the tax years 1962-1968, disallowing deductions for lobbying expenses and certain investment tax credits. Southern Pacific contested these deficiencies, leading to a consolidated case before the U. S. Tax Court. The court addressed two main issues: the deductibility of lobbying expenses under IRC § 162(e) and the eligibility of overpass construction costs for investment tax credits under IRC § 38.

### **Issue(s)**

1. Whether amounts paid by Southern Pacific to support or oppose ballot propositions are deductible under IRC § 162(e)?
2. Whether amounts paid by Southern Pacific in connection with the construction of public highway overpasses qualify for the investment tax credit under IRC § 38?

### **Holding**

1. No, because IRC § 162(e)(2)(B) explicitly disallows deductions for expenditures aimed at influencing the general public with respect to legislative matters, including ballot initiatives.
2. Yes, because the overpasses are tangible property used as an integral part of furnishing transportation, meeting the requirements of IRC § 38 and § 48(a)(1), and Southern Pacific's investment in them qualifies for the investment tax credit.

### **Court's Reasoning**

The court reasoned that lobbying expenses for ballot initiatives were not deductible under IRC § 162(e) due to the statutory language explicitly disallowing deductions for attempts to influence the general public on legislative matters. The court rejected Southern Pacific's argument that the electorate constituted a "legislative body," adhering to the statute's intent to exclude grass roots lobbying. For the overpass issue, the court found that Southern Pacific's investment in the overpasses qualified as tangible property integral to its transportation business, thus eligible for the investment tax credit. The court emphasized that Southern Pacific retained a depreciable interest in the overpasses and used them to enhance its rail operations, despite the structures being part of public highway systems. The court distinguished this case from others, such as *Kauai Terminal, Ltd. v. Commissioner*, which did not involve the investment tax credit. The dissent argued that Southern Pacific's interest in the overpasses was intangible and that the structures were used by the government, thus not qualifying for the credit.

### **Practical Implications**

This decision clarifies that lobbying expenses related to ballot initiatives are not deductible, impacting how businesses approach such expenditures. Companies must carefully assess the deductibility of lobbying efforts aimed at influencing public votes. Conversely, the ruling expands the scope of investment tax credits to include certain infrastructure improvements like overpasses, provided they are integral to the taxpayer's business. This may encourage businesses to invest in public infrastructure projects that benefit their operations. The decision also highlights the importance of distinguishing between tangible and intangible interests in property for tax purposes, affecting how similar cases are analyzed in the future. Subsequent cases, such as those involving public-private partnerships in infrastructure, may reference this ruling to determine eligibility for tax credits.