

## ***Rose v. Commissioner, 89 T. C. 1005 (1987)***

The economic substance doctrine requires that transactions have a genuine business purpose and economic substance beyond tax benefits to be recognized for tax purposes.

### **Summary**

In *Rose v. Commissioner*, the petitioners purchased 'Picasso packages' from Jackie Fine Arts, which included rights to reproduce Picasso's art, primarily to claim substantial tax deductions and credits. The Tax Court disallowed these deductions, ruling that the transactions lacked economic substance because they were driven by tax motives, the fair market value of the packages was negligible, and the financing structure was designed solely for tax benefits. The court applied the economic substance doctrine, emphasizing that transactions must have a legitimate business purpose and potential for non-tax profit to be recognized for tax purposes. The court allowed a deduction for interest actually paid on short-term recourse debt but imposed additional interest penalties due to the valuation overstatement.

### **Facts**

In 1979 and 1980, the petitioners, James and Judy Rose, purchased 'Picasso packages' from Jackie Fine Arts. Each package included photographic transparencies of Picasso's paintings and related reproduction rights for \$550,000. The Roses claimed significant depreciation deductions and investment tax credits on their tax returns, relying on appraisals provided by Jackie Fine Arts. The appraisals were later found to be unreliable and significantly overstated the value of the packages. The Roses had no prior experience in the art business, and their primary motivation for the purchase was tax-related, as evidenced by their consultations with tax advisors and the marketing materials provided by Jackie Fine Arts.

### **Procedural History**

The Commissioner of Internal Revenue determined deficiencies in the Roses' federal income taxes for 1979 and 1980, disallowing their claimed deductions and credits. The Roses petitioned the Tax Court for a redetermination of these deficiencies. The Tax Court reviewed the case and issued its opinion in 1987, upholding the Commissioner's determinations and disallowing the deductions and credits claimed by the Roses, except for interest actually paid on short-term recourse debt.

### **Issue(s)**

1. Whether the petitioners' acquisition of Picasso packages constituted a transaction with economic substance under the tax laws.
2. Whether the petitioners were entitled to depreciation deductions and investment tax credits based on the claimed value of the Picasso packages.
3. Whether the petitioners were entitled to deduct interest accrued or paid on the

notes used to finance the purchase of the Picasso packages.

4. Whether the petitioners were liable for additional interest under section 6621(d) due to the tax-motivated nature of the transactions.

## **Holding**

1. No, because the transactions lacked economic substance; they were driven by tax motives, and the fair market value of the packages was negligible.

2. No, because the transactions were devoid of economic substance and the claimed values were overstated.

3. No, for accrued interest, as the notes were part of a transaction without economic substance. Yes, for interest actually paid on short-term recourse debt, because it represented genuine debt.

4. Yes, for additional interest under section 6621(d) on deficiencies attributable to disallowed depreciation and miscellaneous deductions due to valuation overstatement and tax-motivated transactions.

## **Court's Reasoning**

The Tax Court applied the economic substance doctrine, emphasizing that transactions must have a legitimate business purpose and potential for non-tax profit to be recognized for tax purposes. The court found that the Roses' primary motivation was tax-related, as evidenced by their reliance on tax advisors and the marketing materials from Jackie Fine Arts, which focused on tax benefits. The court also noted the absence of arm's-length price negotiations, the significant disparity between the purchase price and fair market value, and the illusory nature of the financing, which was structured to maximize tax benefits. The court cited cases such as *Rice's Toyota World, Inc. v. Commissioner* and *Frank Lyon Co. v. United States* to support its application of the economic substance doctrine. The court allowed a deduction for interest actually paid on short-term recourse debt, following the Fourth Circuit's decision in *Rice's Toyota World*. The court imposed additional interest penalties under section 6621(d) due to the valuation overstatement and the tax-motivated nature of the transactions.

## **Practical Implications**

*Rose v. Commissioner* reinforces the importance of the economic substance doctrine in tax law, emphasizing that transactions must have a legitimate business purpose and potential for non-tax profit to be recognized for tax purposes. This decision impacts how tax shelters are analyzed, requiring a focus on the genuine economic aspects of transactions rather than their tax benefits. Legal practitioners must advise clients on the risks of engaging in transactions primarily for tax benefits, as such transactions may be disallowed. Businesses should ensure that their transactions have economic substance to avoid similar challenges. This case has been cited in subsequent cases involving tax shelters, such as *Zirker v. Commissioner*, and has influenced the development of regulations under section

6621(d) regarding additional interest on tax-motivated transactions.