

## ***Russo v. Commissioner, 72 T. C. 62 (1979)***

The court clarified the tax treatment of real estate sales, including points and prepaid interest, and the criteria for changing accounting methods for tax purposes.

### **Summary**

In *Russo v. Commissioner*, the Tax Court addressed several tax issues related to a real estate sale and subsequent transactions. The court determined that the sale was legitimate, not a sham, and treated amounts designated as points and prepaid interest as ordinary income rather than part of the purchase price. The gain from the sale was split between short-term and long-term capital gains based on the building's construction timeline. The court also ruled that a loss from a foreclosure sale was a capital loss and that a partnership could not switch to the accrual method of accounting without IRS approval. The decision emphasized the importance of adhering to contractual terms and the need for clear evidence when challenging tax determinations.

### **Facts**

Ann S. Russo was a partner in Five Hundred Five Hamilton, which sold an office building in Palo Alto, California, to Hamilton Avenue Properties for \$1.2 million on December 31, 1971. The sale agreement included a \$12,000 down payment, \$140,000 in points, and \$97,658 in prepaid interest for 1972. Russo also had an interest in another property in Gilroy, California, which was foreclosed upon in 1971. Additionally, Russo was part of a joint venture, 969 Maude, which changed its accounting method from cash to accrual without IRS approval.

### **Procedural History**

The Commissioner of Internal Revenue determined a deficiency in Russo's 1971 federal income tax and challenged the tax treatment of the Hamilton Avenue property sale, the Gilroy property foreclosure, and the accounting method of 969 Maude. Russo petitioned the Tax Court to challenge these determinations. The Tax Court heard the case and issued its decision in 1979.

### **Issue(s)**

1. Whether the transaction involving the sale of the Hamilton Avenue property should be treated as a sale for federal income tax purposes.
2. Whether the amounts designated as points and prepaid interest in the sale agreement should be treated as interest or part of the purchase price.
3. Whether any portion of the gain from the sale qualifies for long-term capital gain treatment.
4. Whether Russo's interest in the Gilroy property was disposed of by a "sale" within the meaning of section 1211, I. R. C. 1954, when it was sold at a trustee's sale.
5. Whether 969 Maude was entitled to use the accrual method of accounting on its

1971 federal income tax return.

## **Holding**

1. Yes, because the transaction was a bona fide sale negotiated at arm's length.
2. No, because the points and prepaid interest were treated as ordinary income as per the contract terms and lacked evidence to suggest otherwise.
3. Yes, because 60% of the gain qualified for long-term capital gain treatment based on the building's completion date.
4. Yes, because the foreclosure sale constituted a "sale" under section 1211, resulting in a capital loss for Russo.
5. No, because 969 Maude did not obtain IRS approval to change from the cash to the accrual method of accounting.

## **Court's Reasoning**

The court applied the principle that substance controls over form in tax matters but found no evidence to support Russo's claim that the sale was a sham. The court upheld the contractual terms for points and prepaid interest, citing *Autenreith v. Commissioner* and other cases, and noted the lack of proof that these amounts were part of the down payment. For the capital gain issue, the court followed the apportionment rule from *Paul v. Commissioner* and *Draper v. Commissioner*, allocating 60% of the gain as long-term based on the building's completion timeline. Regarding the Gilroy property, the court relied on *Helvering v. Hammel* and subsequent cases to classify the foreclosure as a "sale," resulting in a capital loss. Finally, the court required IRS approval for changes in accounting methods, as per section 446(e), and found no evidence that 969 Maude had obtained such approval.

## **Practical Implications**

This decision underscores the importance of adhering to contractual terms in real estate transactions for tax purposes. It also highlights the need for clear evidence when challenging the tax treatment of such transactions. Practitioners should ensure clients understand the tax implications of points and prepaid interest and the necessity of IRS approval for changes in accounting methods. The ruling impacts how gains from partially completed buildings are allocated for capital gains purposes and clarifies that foreclosure sales are treated as sales for tax purposes, even without direct consideration to the property owner. Subsequent cases may reference Russo when dealing with similar issues in real estate transactions and accounting method changes.