# Raybert Productions, Inc. v. Commissioner, 61 T. C. 324 (1973)

A corporation is taxable on income earned or accrued prior to its liquidation, based on the principle that income should be taxed to those who earn it.

## **Summary**

In Raybert Productions, Inc. v. Commissioner, the court addressed the taxation of income from film distribution agreements post-liquidation. Raybert used the cash method of accounting, but the IRS argued for accrual method application under Section 446(b) to tax payments from 'Easy Rider' and 'The Monkees' contracts to Raybert. The court held that only the payment under 'Easy Rider' statement No. 9 was taxable to Raybert as its right to the income was fixed before liquidation. The case underscores that a liquidating corporation is taxed on income earned or accrued before dissolution, reflecting the principle that income should be taxed to its earner.

#### **Facts**

Raybert Productions, Inc., a film production company, was liquidated on May 23, 1970. It had distribution agreements with Columbia Pictures for 'Easy Rider' and 'The Monkees', which provided for monthly and annual payments, respectively. Raybert used the cash receipts and disbursements method of accounting. The IRS sought to tax certain payments received post-liquidation to Raybert under the accrual method, asserting that Raybert had earned these amounts before its liquidation.

### **Procedural History**

The IRS issued a deficiency notice to Raybert's shareholders, reallocating income from 'Easy Rider' statements Nos. 9 and 10, and 'The Monkees' annual statement to Raybert's final tax year. Petitioners contested this, leading to a hearing before the Tax Court. The court ruled in favor of the IRS regarding the 'Easy Rider' statement No. 9 payment but against them for the other payments.

#### Issue(s)

- 1. Whether the payments under 'Easy Rider' statement No. 9 were taxable to Raybert in its final taxable period?
- 2. Whether the payments under 'Easy Rider' statement No. 10 and 'The Monkees' annual statement were taxable to Raybert in its final taxable period?

## Holding

- 1. Yes, because Raybert's right to the income was fixed and determinable before its liquidation, and all events necessary to earn this income had occurred.
- 2. No, because Raybert did not have a fixed and determinable right to these

payments at the time of its liquidation; the income was contingent on future events.

### **Court's Reasoning**

The court applied Section 446(b), which allows the IRS to recompute a liquidating corporation's income if the method used does not clearly reflect income. The court emphasized that income should be taxed to those who earn or create the right to receive it, as established in Helvering v. Horst. For 'Easy Rider' statement No. 9, the court found that all events fixing Raybert's right to the income had occurred before liquidation, and the amount was determinable with reasonable accuracy, citing Continental Tie & L. Co. v. United States. However, for 'Easy Rider' statement No. 10 and 'The Monkees' annual statement, the court noted that Raybert's right to income depended on future accounting periods' outcomes, involving significant contingencies, and thus these payments were not taxable to Raybert. The court rejected the IRS's proration method for these payments as unrealistic, given the complexities and uncertainties in film revenue.

# **Practical Implications**

This decision guides how income from ongoing contracts should be treated in the context of corporate liquidations. It reinforces that income must be earned or accrued before liquidation to be taxable to the corporation, emphasizing the importance of the timing and nature of income realization. For legal practitioners, this case highlights the need to carefully analyze when income rights are fixed and determinable, especially in industries with uncertain revenue streams like film production. Businesses must consider these tax implications when structuring liquidation agreements. Subsequent cases, such as Idaho First National Bank v. United States, have applied similar reasoning in determining the taxability of income to liquidating entities.