

## ***Pacific Security Companies v. Commissioner, 59 T. C. 744 (1973)***

Chattel leasing income does not qualify as part of a lending or finance business for exclusion from personal holding company status under IRC section 542(c)(6).

### **Summary**

Pacific Security Companies, engaged in various financing activities including chattel leasing, sought to exclude itself from personal holding company status under IRC section 542(c)(6). The Tax Court held that chattel leasing does not constitute part of a 'lending or finance business' as defined in IRC section 542(d)(1). Consequently, Pacific Security's leasing income was classified as 'rents' under IRC section 543(a)(2), subjecting it to personal holding company taxation. The decision underscores the statutory distinction between direct chattel leasing and financing activities secured by chattel leases, impacting how similar businesses should classify their income for tax purposes.

### **Facts**

Pacific Security Companies (PSC) operated in Washington, Oregon, Idaho, and Montana, engaging in loans, factoring accounts receivable, discounting real estate and conditional sales contracts, and entering chattel lease agreements. PSC offered equipment dealers two financing options: conditional sales contracts or chattel leases, with identical rate factors for both. The chattel lease agreements allowed PSC to retain title, inspect the leased property, and reclaim it upon default. PSC reported lease payments as gross rent and claimed depreciation and investment tax credits on the leased equipment.

### **Procedural History**

The Commissioner of Internal Revenue determined deficiencies in PSC's income taxes for fiscal years 1965-1968, asserting that PSC qualified as a personal holding company due to its chattel leasing income. PSC contested this classification, arguing its leasing activities should be considered part of its lending or finance business, which would exempt it from personal holding company status. The case proceeded to the United States Tax Court for a decision on this issue.

### **Issue(s)**

1. Whether income derived from chattel leasing by PSC qualifies as income from the active and regular conduct of a lending or finance business under IRC section 542(c)(6)(A).

### **Holding**

1. No, because the statutory definition of 'lending or finance business' under IRC section 542(d)(1) does not include chattel leasing as an activity directly constituting

such a business. Instead, it only references chattel leases as security for financing transactions.

### **Court's Reasoning**

The court interpreted IRC section 542(d)(1) to exclude chattel leasing from the 'lending or finance business' definition. The statute lists specific activities like making loans and purchasing/discounting receivables, but only mentions chattel leases as security for loans, not as a direct activity. The court emphasized that while economically similar, the legal distinction between direct leasing and financing secured by leases is clear in the statute. The court also noted that other tax provisions, such as those related to the investment credit, maintain this distinction between leasing and financing, reinforcing its decision. Judge Quealy stated, 'The statute carefully and specifically defines what is the lending or finance business. While there may be no difference in end result between a direct chattel lease and a nonrecourse loan secured by a chattel lease in the 'market place,' the statute clearly makes the distinction in delineating the activities which constitute the lending or finance business as defined in section 542(d)(1). '

### **Practical Implications**

This decision requires businesses engaged in both financing and chattel leasing to carefully classify their income streams for tax purposes. Companies similar to PSC must treat chattel leasing income as 'rents' subject to personal holding company rules unless it is derived from financing activities secured by chattel leases. The ruling impacts how such businesses structure their operations to optimize tax treatment, potentially influencing their choice between offering direct leases or financing secured by leases. Subsequent cases like Northwest Acceptance Corp. and Lockhart Leasing Co. have applied similar reasoning in distinguishing between leasing and financing for tax credit purposes, further solidifying this interpretation.