# **Eppler v. Commissioner, 58 T. C. 691 (1972)**

Expenses must be incurred in a profit-motivated trade or business to qualify for deductions under IRC Section 162(a).

# **Summary**

In Eppler v. Commissioner, the U. S. Tax Court ruled that Arthur H. Eppler could not deduct losses from his Eppler Institute for Cat Research, Inc., as business expenses under IRC Section 162(a). Eppler, the sole shareholder of the institute, claimed deductions for the institute's operating losses from 1961 to 1965, which were incurred in maintaining and researching cats. The court determined that the institute's activities did not constitute a trade or business because they lacked a bona fide profit motive. The decision highlighted the necessity for a dominant profit motive in activities for expenses to be deductible and underscored the importance of concrete business plans and actual revenue generation in establishing a trade or business.

#### **Facts**

Arthur H. Eppler formed Eppler Institute for Cat Research, Inc., in 1959 to continue the maintenance and research of a large number of cats, which had been previously supported by Vapor Blast Manufacturing Co. Eppler owned 100% of the institute's stock, which was an electing small business corporation. From 1961 to 1965, the institute incurred significant expenses for the care and maintenance of approximately 450 cats housed in two catteries, but it generated no income from these activities. Eppler claimed deductions for the institute's operating losses on his personal tax returns, asserting that the institute was engaged in a profit-motivated business.

# **Procedural History**

The Commissioner of Internal Revenue determined deficiencies in Eppler's tax returns and disallowed the claimed deductions for the institute's losses. Eppler petitioned the U. S. Tax Court to challenge the Commissioner's determinations. The court heard the case and issued its decision on July 31, 1972, ruling that the activities of Eppler Institute did not constitute a trade or business under IRC Section 162(a).

### Issue(s)

1. Whether the activities engaged in by Eppler Institute for Cat Research, Inc., during the years in issue constituted a trade or business within the meaning of IRC Section 162(a).

#### Holding

1. No, because the activities of Eppler Institute were not conducted with a bona fide profit motive, and thus did not constitute a trade or business under IRC Section 162(a).

# **Court's Reasoning**

The Tax Court applied the legal rule that expenditures are deductible under IRC Section 162(a) only if they are incurred in a trade or business with a dominant profit motive. The court examined the facts and found that Eppler Institute did not generate any income from its activities with the cats during the years in question. Despite significant expenses, the institute lacked concrete business plans, formal records of experiments, and any tangible effort to produce marketable products or services. The court noted that Eppler's activities were more akin to those of a pet owner than a business operator. The court cited previous cases like Hirsch v. Commissioner and Margit Sigray Bessenyey to support its conclusion that the absence of a profit motive and the lack of any foreseeable way to generate income disqualified the institute's activities as a trade or business.

# **Practical Implications**

This decision reinforces the importance of a dominant profit motive in determining whether an activity qualifies as a trade or business for tax deduction purposes. Legal practitioners must ensure that clients' activities have clear business plans and potential for generating income to substantiate claims for business expense deductions. The case highlights the need for formal records and evidence of efforts to produce revenue, which can be crucial in distinguishing between personal hobbies and profit-motivated businesses. Subsequent cases may reference Eppler v. Commissioner when assessing the legitimacy of claimed business expenses, particularly in scenarios involving research or development activities without immediate revenue generation.