# National Association for the Self-Employed v. Commissioner, 55 T. C. 422 (1970)

An organization must promote the common good and general welfare of the community to qualify for tax-exempt status under IRC Section 501(c)(4).

## **Summary**

The National Association for the Self-Employed sought tax-exempt status under IRC Section 501(c)(4) but was denied because its operations primarily benefited its members rather than the broader community. The Tax Court held that the organization's funds were held in trust for its members, thus not constituting taxable income except for interest earned. The decision clarifies the criteria for social welfare organizations and distinguishes between trust funds and taxable income, while also upholding penalties for failing to file required tax returns.

#### **Facts**

The National Association for the Self-Employed (NASE) was organized to provide group insurance benefits to its members, a small group interested in obtaining such insurance. NASE collected premiums from its members and managed retroactive rate credits from the insurance company, which it claimed were held in trust for its members. The organization did not file federal income tax returns for the years in question, asserting that it was exempt under Section 501(c)(4) of the Internal Revenue Code, which pertains to civic leagues or organizations operated exclusively for the promotion of social welfare.

### **Procedural History**

The Commissioner of Internal Revenue determined deficiencies in NASE's income tax and additions for failure to file returns. NASE contested this determination, leading to a trial before the Tax Court. The court reviewed the organization's operations and the legal framework for tax exemption under Section 501(c)(4).

#### Issue(s)

- 1. Whether NASE qualifies for tax-exempt status under IRC Section 501(c)(4) as an organization operated exclusively for the promotion of social welfare.
- 2. Whether the funds received by NASE from its members and the insurance company constitute taxable income or are held in trust for its members.
- 3. Whether NASE's failure to file tax returns was excusable due to erroneous advice from its advisers.

# Holding

1. No, because NASE was organized primarily for the benefit of its members, not for the promotion of the common good and general welfare of the community.

- 2. No, because the funds were held in trust for the members and thus not taxable income, except for the interest earned.
- 3. No, because a taxpayer's belief or erroneous advice does not constitute reasonable cause for failing to file required tax returns.

# **Court's Reasoning**

The court applied the legal standard from IRC Section 501(c)(4) and related regulations, which require that an organization be operated exclusively for the promotion of social welfare, defined as the common good and general welfare of the community. The court found that NASE's operations did not meet this criterion as they primarily benefited its members, not the broader community. The court cited precedent such as People's Educational Camp Society, Inc. v. Commissioner and Consumer-Farmer Milk Coop. v. Commissioner to support this interpretation.

Regarding the trust fund issue, the court relied on cases like Seven-Up Co., Angelus Funeral Home, and Dri-Power Distributors Association Trust, which established that funds held in trust for specific purposes are not taxable income to the recipient. The court noted that NASE's trust agreement clearly designated the funds for insurance premiums and refunds, making them trust funds rather than taxable income, except for the interest earned.

On the issue of failure to file returns, the court applied the principle from Knollwood Memorial Gardens that erroneous advice or a taxpaver's belief does not constitute reasonable cause for failing to file required returns. The court upheld the additions to tax for NASE's failure to file.

## **Practical Implications**

This decision provides clear guidance on the criteria for tax-exempt status under IRC Section 501(c)(4), emphasizing that organizations must promote the common good and general welfare of the community, not just benefit their members. It also clarifies the distinction between trust funds and taxable income, which is crucial for organizations managing funds on behalf of their members.

Legal practitioners advising similar organizations should ensure that their clients' operations align with the social welfare criteria and that any funds received are properly managed as trust funds if applicable. The decision also serves as a reminder of the importance of filing required tax returns, as erroneous advice does not excuse non-compliance.

Subsequent cases have referenced this decision when addressing tax-exempt status and the treatment of trust funds, reinforcing its significance in the area of tax law related to nonprofit organizations.