

### **34 T.C. 29 (1960)**

Expenditures for additions and betterments to a title plant, such as the purchase of preliminary title reports with a useful life extending beyond the year of purchase, are considered capital expenses and are not deductible as ordinary business expenses.

#### **Summary**

The Bay Counties Title Guaranty Company, an underwritten title and escrow company, sought to deduct the cost of purchasing preliminary title reports as ordinary and necessary business expenses. The IRS disallowed these deductions, arguing they were capital expenditures. The Tax Court sided with the IRS, holding that the purchased reports represented additions to the company's title plant, which had a useful life extending beyond the year of purchase, and thus were non-deductible capital expenses. This case clarifies the distinction between current operating expenses and capital expenditures in the context of title insurance businesses and the maintenance of their title plants.

#### **Facts**

Bay Counties Title Guaranty Company (the "petitioner") was a California corporation operating as an underwritten title company and escrow company. The petitioner maintained a title plant, including records of property ownership and transactions within its service area. The company purchased preliminary title reports and old title policies from real estate brokers and other sources. These documents were used as "starter reports" to expedite the title search process. The petitioner charged the cost of these reports to the capital account before 1952 but began deducting them as current operating expenses in 1952, 1953, and 1954. The IRS determined deficiencies, disallowing these deductions, arguing they were capital expenditures that increased the value of the company's title plant.

#### **Procedural History**

The Commissioner of Internal Revenue determined deficiencies in the petitioner's income tax for 1952, 1953, and 1954, disallowing the deductions for the purchase of preliminary title reports. The petitioner challenged these deficiencies in the United States Tax Court.

#### **Issue(s)**

1. Whether expenditures made by the petitioner for the purchase of preliminary title reports constitute ordinary and necessary business expenses deductible under section 23(a)(1)(A) of the 1939 Internal Revenue Code and section 162 of the 1954 Internal Revenue Code.

#### **Holding**

1. No, because the expenditures for preliminary title reports were capital expenditures, representing additions to and betterments of the petitioner's title plant.

### **Court's Reasoning**

The court analyzed whether the costs of the starter reports were capital expenditures or ordinary business expenses. The court acknowledged that determining whether an expense is capital or ordinary is a question of fact. The court referred to the principle that an "asset account is chargeable with all costs incurred up to the point of putting the asset in shape for use in the business." The court noted that the preliminary reports had a useful life beyond the year of purchase, serving as "additions and supplements to the plant which increased its value." The court concluded that these reports were similar to additions to the company's title plant, an existing capital asset. The court distinguished the case from an IRS ruling (O.D. 1018), which dealt with the cost of daily records, not the cost of reports that contain a prior examination of the title.

### **Practical Implications**

This case is crucial for title companies, abstract companies, and any business that maintains a title plant. It establishes that costs associated with acquiring records that enhance the title plant's completeness or efficiency are considered capital expenditures and should be capitalized. Legal professionals must carefully analyze whether an expenditure represents current maintenance or an improvement to an asset, as this directly impacts the proper treatment of that expense for tax purposes. If expenditures create a lasting benefit that extends beyond the current year, they are likely capital expenses, regardless of their repetitive nature. The court emphasizes that expenditures made to "increase the title plant's value" are capital expenses. Later cases will cite this to determine if improvements to an asset result in a capital improvement. This case makes clear that a title plant is a capital asset.