#### 33 T.C. 87 (1959)

The Tax Court established that a company could receive excess profits tax relief under section 722(b)(5) of the Internal Revenue Code of 1939 if it changed the nature of its business during the base period in a way that resulted in an inadequate standard of normal earnings.

## **Summary**

Brown-Forman Distillers Corporation (Brown-Forman) sought relief from excess profits taxes under Section 722(b)(5) of the Internal Revenue Code of 1939. The company argued that its average base period net income was an inadequate standard of normal earnings because it began saving and aging its distillation for sale as bonded whisky only late in the base period. The Tax Court found that while Brown-Forman did not have an adequate supply of aged whisky at the beginning of the base period, the company did change the character of its business during the base period. Thus, the court held that Brown-Forman qualified for relief under section 722(b)(5), and it determined a constructive average base period net income (CABPNI) of \$850,000. However, the court held that the relief should not be applied retroactively, as the company realized no additional income until its fiscal year 1943. The court's decision emphasized that excess profits tax relief is tied to the specific facts of each tax year.

#### **Facts**

Brown-Forman, a Delaware corporation, manufactured, purchased, and distributed distilled spirits. In the base period (1935-1940), the company initially focused on selling young bulk whisky and bottled whisky. In 1938, Brown-Forman began saving and aging its own distillation for eventual sale as 4-year-old bonded whisky. Brown-Forman applied for relief under section 722 of the Internal Revenue Code of 1939 to address excess profits taxes for its fiscal years 1942 to 1946. The company's business was significantly impacted by the repeal of Prohibition in 1933, followed by a chaotic period in the distilling industry. The IRS disallowed the claims for relief.

### **Procedural History**

Brown-Forman filed applications for relief and refund claims, which were denied by the IRS. The case was then brought before the United States Tax Court.

#### Issue(s)

Whether Brown-Forman's average base period net income was an inadequate standard of normal earnings under section 722(b)(5) because of the company's change in business practices during the base period, specifically, the start of saving and aging its distillation.

# **Holding**

Yes, because Brown-Forman changed the character of its business during the base period by saving and aging its own distillation for eventual sale as bonded whisky. The court held that this change qualified Brown-Forman for relief under section 722(b)(5) and established a CABPNI of \$850,000.

## **Court's Reasoning**

The court rejected Brown-Forman's argument that relief was warranted because of a lack of aged whisky at the beginning of the base period, as Brown-Forman was not in the business of selling aged whisky at the beginning of the base period. The court found that Brown-Forman's change in business practices during the base period, specifically the shift towards aging its own whisky, did justify relief under section 722(b)(5). The court referenced the Senate Report, which illustrated the overlap between (b)(4) and (b)(5) in section 722. The court stated, "...petitioner qualifies for relief under section 722(b)(5). We must now determine the CABPNI to which it is entitled." The court also emphasized that the CABPNI determination is speculative and therefore limited to an amount commensurate with the change in business practices, and only for years in which that change would have produced income.

## **Practical Implications**

This case is important for understanding that excess profits tax relief under section 722(b)(5) can apply to situations where a company changes the character of its business during the base period, resulting in an inadequate measure of normal earnings. It highlights that the Tax Court will consider the specific facts and circumstances of a taxpayer's business when determining eligibility for relief and that the relief is tied to the factual basis for such relief. Lawyers should be aware that the timing of business changes is crucial. The decision also illustrates the overlapping nature of different subsections of the excess profits tax relief provisions and how they can be applied based on the facts presented. Moreover, the case emphasizes that a CABPNI should be applied only to those years in which the qualifying factor actually had an impact on income.