#### 31 T.C. 629 (1958)

For purposes of excess profits tax relief under Section 722 of the Internal Revenue Code of 1939, a "commitment" to a change in capacity for production or operation must be evidenced by a definitive course of action unequivocally establishing the intent to make the change and must occur before the specified date of December 31, 1939.

# **Summary**

Copco Steel and Engineering Company sought excess profits tax relief under Section 722 of the Internal Revenue Code, claiming entitlement based on changes in the character of its business and commitments for increases in production capacity. The Tax Court addressed whether the company's actions before December 31, 1939, constituted a "commitment" sufficient to qualify for relief, particularly concerning the acquisition of leased facilities. The court held that the leasing of the Wight Street premises did qualify as a committed-for change, but the company's master plan for future expansion did not. The court determined that, in order to qualify, the company must demonstrate a definitive course of action, such as entering into a lease agreement, rather than just possessing an intention or plan to make future changes.

#### **Facts**

Copco Steel and Engineering Company (Copco), a steel warehousing and fabricating business, sought excess profits tax relief. Copco's business expanded from buying and selling used pipe to warehousing and fabricating steel. Before 1939, Copco made various improvements to its existing facilities and prepared a long-range expansion program (the "master plan"). In December 1939, Copco completed negotiations to lease a building at 6400 Wight Street. Copco began using this additional space for steel warehousing and pickling. Copco argued that its master plan constituted a commitment to an expansion program. The IRS allowed relief due to base period changes in the nature of the business, but denied further claims for relief based upon the alleged commitments for increases in capacity for production or operation consummated after December 31, 1939.

# **Procedural History**

Copco filed applications for excess profits tax relief, which were partially granted by the IRS. Copco then appealed to the U.S. Tax Court, challenging the denial of additional relief based on committed-for changes in capacity. The Tax Court heard the case and issued a ruling on the specific claims, adopting findings from a commissioner's report and making its own conclusions.

#### Issue(s)

1. Whether Copco qualified for excess profits tax relief under Section 722(b)(4)

- due to changes in capacity for production or operation consummated after December 31, 1939, based on its master plan.
- 2. Whether Copco qualified for relief based on the acquisition of leased facilities at Wight Street.
- 3. Whether the petitioner had established a fair and just amount representing normal earnings to be used as a constructive average base period net income.

# **Holding**

- 1. No, because Copco's master plan did not represent a definitive course of action that constituted a commitment.
- 2. Yes, because the acquisition of the Wight Street facilities involved a definitive action (the lease) to which Copco was committed.
- 3. Yes, the court determined a fair and just amount representing normal earnings.

# Court's Reasoning

The court analyzed the requirements for relief under Section 722 of the 1939 Internal Revenue Code, focusing on the term "commitment" as it relates to a change in production capacity. The court considered whether Copco's long-range plan for expansion qualified as such a commitment. The court found that the master plan, while showing an intent to expand, did not constitute a definite course of action. The court relied on the regulations and previous case law to define "commitment," specifically citing that "The change in position must unequivocally establish the intent to make the change within a reasonably definite period of time." The court differentiated Copco's situation from cases where definitive steps had been taken, such as authorizing purchase of equipment or leasing an additional building. However, with the acquisition of the Wight Street facilities, the court determined the leasing of the property, the actions taken to use the property for warehousing, and steel pickling constituted a course of action which showed a commitment.

# **Practical Implications**

This case is critical for interpreting and applying the concept of "commitment" in tax law, particularly in determining eligibility for tax relief based on business expansions or changes. The decision underscores the importance of concrete actions over mere plans or intentions in establishing a commitment. Attorneys should advise clients to document all definitive actions taken before the relevant date, such as the execution of contracts, the commencement of construction, or financial commitments, to demonstrate a qualifying commitment for tax purposes. Future cases involving similar relief claims will likely hinge on the presence of such actions. The court's analysis clarifies the standards for proving a commitment to a course of action. Furthermore, this case emphasizes the significance of meticulous record-keeping of business decisions and actions for potential future tax claims, highlighting how plans are not enough; specific actions must be taken.