### 29 T.C. 730 (1958)

In gift tax cases, the substance of a transaction, not its form, determines whether a gift has occurred, particularly when the transaction involves a series of steps designed to avoid tax liability.

### **Summary**

The Commissioner of Internal Revenue determined a gift tax deficiency against Minnie E. Deal. Deal had transferred land into a trust for her daughters' benefit, while simultaneously the daughters executed non-interest bearing notes to her. Deal then forgave the notes in installments. The Tax Court held the transaction was a gift, not a sale, and upheld the Commissioner's assessment of the deficiency. The court focused on the substance of the transaction, finding the notes were a device to avoid gift taxes, and the transfers to the daughters were indeed gifts of future interests, disallowing annual exclusions.

#### **Facts**

Minnie E. Deal owned land, which she purchased at auction. She then transferred the land to a trust, with herself as the income beneficiary and her four daughters as remaindermen. Simultaneously, the daughters executed non-interest-bearing demand notes to Deal. Deal subsequently forgave these notes in installments over several years. On her gift tax return, Deal reported the transaction as a gift of a portion of the land's value, claiming annual exclusions. The Commissioner determined a gift of the full land value and disallowed the exclusions, arguing the daughters' remainder interests were future interests, and that the notes were a mere device to avoid gift tax.

# **Procedural History**

The Commissioner of Internal Revenue assessed a gift tax deficiency. Deal petitioned the United States Tax Court to contest the deficiency. The Tax Court upheld the Commissioner's determination, leading to this case.

#### Issue(s)

- 1. Whether the value of the remainder interest in land transferred to the daughters was the full fair market value of the property, or if the value should be reduced by the value of the life interest retained by the donor?
- 2. Whether the transaction was a gift, as determined by the Commissioner, or a partial sale, based on the notes executed by the daughters, as argued by the petitioner?

## **Holding**

- 1. No, because the petitioner presented no evidence to rebut the Commissioner's valuation of \$66,000 for the land's value.
- 2. Yes, because the court found the notes were not intended as consideration for the land transfer, but instead were a device to avoid gift taxes.

## **Court's Reasoning**

The court first determined that the full value of the land was \$66,000. Because Deal retained an interest in the property (income for life), this might have reduced the taxable gift, but since Deal did not present evidence to calculate the value of the retained interest, the court accepted the Commissioner's valuation. The court found that the substance of the transaction was a gift. The court noted the notes were non-interest bearing and immediately forgiven, indicating they were not meant to be enforced. The court pointed out that the notes were forgiven shortly after they were executed, the daughters' ability to pay back the notes, and that Deal did not require any collateral for the notes or the underlying loan, suggesting the notes were a device to reduce the gift tax liability. The court emphasized the importance of substance over form in tax cases, especially when transactions appear designed to avoid tax liability. The gifts to the daughters were of future interests, which are not eligible for the annual exclusion.

## **Practical Implications**

This case highlights the IRS's scrutiny of transactions that appear designed to avoid gift taxes. It underscores the principle that the substance of a transaction, not its form, governs gift tax liability. Lawyers should advise clients to structure transactions in a way that reflects the true economic realities and lacks elements that appear to be artificial constructs to reduce tax liability. Any attempt to characterize a transaction contrary to its substance is likely to be challenged. Careful documentation of donative intent, valuation of interests, and economic realities of a transaction are critical in this context. This case is frequently cited to demonstrate how courts will look through the form of transactions to determine their substance.