

***Estate of Marion B. Pierce, Deceased, Asbury Park National Bank and Trust Company, Administrator, Petitioner, v. Commissioner of Internal Revenue, Respondent, 24 T.C. 95 (1955)***

When services are clearly separable and distinct, compensation for each can be treated independently for purposes of applying Section 107(a) of the Internal Revenue Code of 1939, which provided for tax relief when a taxpayer received a large portion of their compensation in a single year for services spanning 36 months or more.

## **Summary**

The U.S. Tax Court considered whether legal services provided by a deceased attorney, Marion B. Pierce, should be treated as a single block of work or separated for tax purposes under Section 107(a) of the Internal Revenue Code. Pierce served both as general counsel and as an attorney for the Missouri Pacific Railroad during its reorganization. The court distinguished between these roles, finding that the services were separate and distinct, and that each was a unit. The court held that the compensation could be separated, allowing the estate to benefit from tax relief for a portion of Pierce's income. This decision hinged on the nature of the services, the distinct roles, and the fact that compensation was awarded separately for each. The court emphasized that the timing of compensation was controlled by the court's orders in the reorganization proceedings, reinforcing the separateness of the work.

## **Facts**

Marion B. Pierce served as general counsel for the Missouri Pacific Railroad and as an attorney representing the railroad in a reorganization proceeding under Section 77 of the Bankruptcy Act. He was appointed attorney by the court in 1941. He was also elected general counsel by the railroad's board of directors later that year and served in that role until at least 1946. The railroad reorganization spanned several plans, including the 1940 plan, the 1944 plan, and the 1949 plan. Pierce received compensation in 1945 for services connected to the 1944 plan. The Internal Revenue Service (IRS) determined a deficiency in Pierce's 1945 income tax, disputing his qualification for tax relief under Section 107(a) of the Internal Revenue Code. The court awarded Pierce \$20,000 in 1945 for work on the 1944 plan, and an additional \$5,000 in 1946. Pierce also received \$3,800 for his services as general counsel and filed his petition for fees in response to a court order related to the 1944 plan.

## **Procedural History**

The Commissioner of Internal Revenue determined a deficiency in the income tax liability of Marion B. Pierce for 1945. The Tax Court reviewed the case, examining the nature of the services rendered and the applicability of Section 107(a) of the 1939 Internal Revenue Code. The court found that Pierce's services as general counsel were distinct from his role as an attorney in the reorganization proceedings.

The Tax Court addressed two main issues related to the tax treatment of the compensation received by Pierce.

### **Issue(s)**

1. Whether Pierce's services as general counsel for the Missouri Pacific Railroad were separate and distinct from his services as an attorney in the railroad's reorganization proceedings under Section 77 of the Bankruptcy Act.
2. Whether the \$25,000 awarded to Pierce by the District Court for his services in connection with the 1944 plan of reorganization constituted total compensation for completed services to which Section 107(a) of the 1939 Code applied.

### **Holding**

1. Yes, because the Tax Court determined that Pierce's role as general counsel and his role as the railroad's attorney in the reorganization were separate and distinct, involving different duties and separate compensation.
2. Yes, because the court found that the services rendered in relation to the 1944 reorganization plan were considered completed when the District Court issued the order for the filing of petitions for compensation, even though the overall reorganization process continued and later plans were developed. The court found that the compensation was thus for completed services.

### **Court's Reasoning**

The court applied Section 107(a) of the 1939 Internal Revenue Code, which provided tax relief for income earned over a period of 36 months or more if at least 80% of total compensation was received in one taxable year. The court had to determine if Pierce's work was a single, continuous project or if it was divisible. The court considered that Pierce's services as general counsel and as attorney for the reorganization were distinct, based on their separate duties and compensation. The Interstate Commerce Commission (ICC) and District Court treated the fees for the general counsel services separately. The court pointed out that Pierce filed separate requests for compensation. The court also noted that the District Court's order for filing compensation petitions, related to the 1944 plan, marked a completion of the work for that particular plan. The court held that the subsequent plans (1949 plan) were separate and distinct from the 1944 plan. The court quoted the District Court's order, which directed that the petitions were for "final allowance" in relation to the 1944 plan. The court found that the compensation received in 1945 was for completed services and thus qualified for the tax treatment under Section 107(a). The court distinguished this case from cases where services were considered continuous and indivisible.

### **Practical Implications**

This case is important for attorneys involved in tax planning, particularly when dealing with legal services over extended periods and in the context of bankruptcy or reorganization proceedings. The case clarifies that services can be considered separate and distinct, even if they are part of a larger ongoing matter, especially if the services involve different roles and separate compensation. This allows for the potential application of Section 107(a). It is crucial to document the specific services performed, the basis for compensation, and any formal orders or awards related to those services. Lawyers can use this case to argue for a favorable tax treatment when multiple discrete engagements exist within a longer engagement. The distinction between services should be clear and supported by documentation, such as separate invoices, contracts, and court orders. It is also relevant to consider the degree to which the client controls the timing and amount of the compensation. Subsequent cases that have applied or distinguished this ruling could provide further guidance on similar situations.