

## ***Greif Bros. Cooperage Corp. v. Commissioner*, 21 T.C. 386 (1953)**

To obtain excess profits tax relief under Section 722 of the Internal Revenue Code, a taxpayer must establish a fair and just amount representing normal earnings to be used as a constructive average base period net income.

### **Summary**

The case concerns Greif Bros. Cooperage Corp.'s petition for relief under Section 722 of the Internal Revenue Code of 1939, seeking a constructive average base period net income to reduce its excess profits tax. The company argued that intangible assets contributed to its income, leading to an inadequate invested capital credit. The court found that the company's reconstruction of its base period income was flawed because it relied on the assumption that the company would have occupied the same relative position in the shirtmaking industry during the base period as it did during the war years. The court rejected this reconstruction, emphasizing the unique war-driven market conditions and lack of evidence supporting the company's ability to achieve similar success in a peacetime environment. The court held that the company did not meet the burden of establishing a fair and just amount for its constructive base period net income.

### **Facts**

Greif Bros. Cooperage Corp. manufactured uniform shirts and slacks. The company sought relief under Section 722 of the Internal Revenue Code, arguing that intangible assets contributed to its income, which resulted in an excessive excess profits tax based on invested capital. The company proposed reconstructing its base period net income, using data from the shirt manufacturing industry in the years 1943-1945. The company's business was heavily reliant on the demand for military goods. The court determined the company's success was tied to wartime conditions and not representative of a normal peacetime enterprise.

### **Procedural History**

The case originated in the Tax Court. Greif Bros. Cooperage Corp. challenged the Commissioner's determination regarding its excess profits tax liability. The Tax Court reviewed the company's methodology for calculating its constructive base period net income. The court ultimately sided with the Commissioner, denying the company's claims for relief.

### **Issue(s)**

1. Whether the taxpayer established a fair and just amount representing normal earnings to be used as a constructive average base period net income.
2. Whether the taxpayer's method of reconstructing its base period net income was acceptable given the unique circumstances of the company's business.

## **Holding**

1. No, because the taxpayer failed to establish a fair and just amount for its constructive average base period net income.
2. No, because the taxpayer's method of reconstruction was not supported by credible evidence of how the business would have performed outside of wartime conditions.

## **Court's Reasoning**

The court emphasized that for the taxpayer to receive excess profits tax relief, it must demonstrate that its invested capital credit was inadequate. The court found the taxpayer's reconstruction of its base period earnings to be flawed. The reconstruction relied on the assumption that the company would have occupied the same position in the shirtmaking industry during the base period as it did during the war years. The court found that the company's success was largely due to war conditions. The court noted that, "While, according to the evidence, there was a growing demand for uniform shirts of various types during the base period years, there is no convincing evidence that the shirt manufacturers then supplying that trade were not able to hold it, or that on a competitive basis petitioner would have been able to gain any substantial portion of it." The court concluded that the taxpayer had not established an acceptable basis for reconstructing its income as a normal peacetime enterprise.

## **Practical Implications**

This case is a reminder that in seeking tax relief, the taxpayer bears the burden of proof. The taxpayer's reconstruction of base period earnings was deemed unacceptable because it didn't account for unique market conditions. This case informs legal professionals how to approach similar situations. The key takeaway for tax attorneys is to ensure that any reconstruction of income is firmly grounded in credible evidence and accounts for specific business conditions. It stresses the importance of a robust and realistic methodology when attempting to reconstruct a company's income, particularly when seeking tax relief based on unique business circumstances.