

## ***Eldridge Handkerchief Co. v. Commissioner, 19 T.C. 204 (1952)***

A taxpayer seeking relief from excess profits tax under Section 722 of the Internal Revenue Code must demonstrate that its actual average base period net income is an inadequate standard of normal earnings due to specific events and must also establish a fair and just constructive average base period net income that would result in a larger excess profits credit than already allowed.

### **Summary**

Eldridge Handkerchief Co. sought relief under Section 722 of the Internal Revenue Code, arguing its excess profits tax was excessive due to the death of a key individual and general economic depression. The Tax Court found that while the events might qualify for relief, the company failed to adequately establish a “constructive average base period net income” that would result in a larger excess profits credit than already computed under Section 714. The court emphasized the need for a reliable basis for comparison and rejected the taxpayer’s reliance on industry-wide statistics as insufficient proof of its own normal earnings.

### **Facts**

Eldridge Handkerchief Co. was a domestic corporation organized before 1940. The company claimed its excess profits tax for the years in question was excessive and discriminatory under Section 722 of the Internal Revenue Code. They based this claim on two grounds: the death of E.W. Eldridge shortly before the base period and a general depression in the handkerchief industry due to Japanese competition. The company sought to use a “constructive average base period net income” to reduce its tax liability.

### **Procedural History**

The Commissioner determined the excess profits credit under Section 714, based on invested capital. Eldridge Handkerchief Co. challenged this determination, seeking relief under Section 722. The Tax Court reviewed the Commissioner’s disallowance of the company’s claim.

### **Issue(s)**

Whether Eldridge Handkerchief Co. established a “fair and just amount representing normal earnings to be used as [its] constructive average base period net income” under Section 722, such that it would result in an excess profits credit larger than that already allowed under Section 714.

### **Holding**

No, because the company failed to provide sufficient evidence to support its claim for a “constructive average base period net income” beyond what was already

allowed under Section 714. The court found the comparison to general textile industry statistics inadequate to demonstrate the company's normal earnings.

### **Court's Reasoning**

The court emphasized that to qualify for relief under Section 722, a taxpayer must not only demonstrate that its tax is excessive and discriminatory but also prove "what would be a fair and just amount representing normal earnings to be used as a constructive average base period net income." The court found the taxpayer's reliance on general statistics for "Textiles, not elsewhere classified" was insufficient because the classification included a wide range of unrelated products. The court noted, "Without some further showing, we have no way of knowing whether the trend in production, sales, and profits of such items of cord, hemp, rope, twine, asbestos textiles, awning materials, bedspreads, blankets, mattresses, burlap, hair cloth, oakum, sail cloth, shade cloth, tents, woven belting, horse blankets, auto tire and seat covers, shower curtains, carpet linings, suspenders, garters, dressing gowns, raincoats, hassocks, cushions, and many of the other items listed, would give the slightest indication of the trend in the production, sales, and profits in the handkerchief industry." The court concluded that the taxpayer failed to establish a reliable basis for determining its normal earnings and therefore was not entitled to relief under Section 722.

### **Practical Implications**

This case highlights the stringent evidentiary requirements for taxpayers seeking relief under Section 722 of the Internal Revenue Code. Taxpayers must provide specific and reliable evidence demonstrating their normal earnings, rather than relying on broad industry statistics. The case underscores that a general downturn in an industry or the occurrence of unusual events, while potentially qualifying for relief, is not enough. A taxpayer must convincingly show the specific impact of those events on its own business and establish a "constructive average base period net income" based on its particular circumstances. This case is a reminder that generalized data is rarely sufficient; the focus must be on the specific taxpayer and its unique situation.