### 19 T.C. 567 (1952)

To secure relief under Section 722(c) of the Internal Revenue Code, a taxpayer must prove qualification for relief under the subsection and establish a fair amount representing normal earnings as a constructive average base period net income per Section 722(a).

## **Summary**

Harry Lang Manufacturing Co. sought relief from excess profits tax for the year ending June 30, 1944, under Section 722(c)(1) and (3) of the Internal Revenue Code, arguing their business was impacted by factors including intangible assets and low invested capital. The Tax Court denied relief, holding that while the company may have demonstrated factors that could qualify it for relief, it failed to establish a constructive average base period net income within the framework of Section 722(a). The court emphasized that assumptions about potential earnings during the base period must be grounded in evidence of market conditions and available business opportunities during those years, which the company did not provide.

#### **Facts**

Harry Lang, previously operating as H. Lang Company, manufactured overalls. He later secured government contracts for military coveralls. In 1943, three corporations (Harry Lang Manufacturing Co., Langwear, Inc., and Lang Industries, Inc.) were formed to take over Lang's operations in River Falls, Des Moines, and Minneapolis, respectively. Lang received the corporations' stock in exchange for assets. The companies manufactured coveralls under government contracts. They sought relief from excess profits tax, claiming entitlement due to Lang's expertise and favorable asset acquisitions. The Commissioner denied the claims.

# **Procedural History**

The Commissioner disallowed the petitioners' applications for relief from excess profits tax. The Tax Court reviewed the Commissioner's decision.

#### Issue(s)

Whether the petitioners are entitled to relief from excess profits tax for the taxable year ending June 30, 1944, under Section 722(c)(1) and (3) of the Internal Revenue Code.

### Holding

No, because the petitioners failed to establish a constructive average base period net income within the framework of Section 722(a) of the Internal Revenue Code, regardless of whether they qualified for relief under Section 722(c)(1) or (3).

## Court's Reasoning

The court reasoned that to secure relief under Section 722(c), a taxpayer must not only prove qualification under one of its provisions but also establish a fair amount representing normal earnings for use as a constructive average base period net income, according to Section 722(a). The court stated, "In order to secure relief under section 722 (c), a taxpayer must not only prove that it is qualified for relief under one of the provisions of such subsection, but must also establish a fair and just amount representing normal earnings, for use as a constructive average base period net income, within the requirements of section 722 (a)." Even assuming the petitioners qualified under Section 722(c)(1) or (3), they failed to demonstrate entitlement to relief within Section 722(a). Their reconstruction of normal earnings assumed a volume of business during the base period equal to 75% of that realized in the taxable year, an assumption not supported by evidence. The court noted, "While any relief under section 722 must be based upon assumptions, due to the very nature of the relief afforded, it is incumbent upon the party seeking relief to establish some basis within the framework of section 722 (a) upon which the assumptions can be grounded." The court found no evidence to suggest petitioners could have secured the necessary volume of business or operated at a profit during the base period, especially given the limited availability of "contract work" and the competitive disadvantage faced by northern firms due to higher labor costs.

# **Practical Implications**

This case highlights the importance of providing concrete evidence to support claims for excess profits tax relief under Section 722 of the Internal Revenue Code. Taxpayers must demonstrate not only the existence of qualifying factors but also the feasibility of achieving a reasonable level of earnings during the base period. Assumptions about potential earnings must be grounded in the realities of market conditions and business opportunities existing during those base years. The case also demonstrates that a shift in market dynamics, like wartime demand, does not automatically entitle a taxpayer to relief if they cannot demonstrate the ability to operate successfully under pre-existing conditions. Later cases would likely cite this decision to emphasize the evidentiary burden on taxpayers seeking such relief.