

## **12 T.C. 71 (1949)**

In renegotiation cases before the Tax Court, the initial determination by the Under Secretary of War regarding excessive profits is not binding, and both the taxpayer and the government bear the burden of proving their respective claims regarding the amount of excessive profits.

### **Summary**

Eastern Machinery Co. disputed the Under Secretary of War's determination that its profits were excessive under the Renegotiation Act. The Tax Court addressed whether the Bureau of Internal Revenue's (BIR) prior determination on the reasonableness of officer salaries was binding in the renegotiation case, and who bore the burden of proof regarding the amount of excessive profits. The court held that the BIR's determination was not binding, and that Eastern Machinery failed to prove the excessive profits were less than initially determined by the Under Secretary. The Under Secretary also failed to prove they were greater.

### **Facts**

Eastern Machinery Co. (Eastern), a second-hand machine tool business, had total sales of \$1,674,280.60 for the fiscal year ending September 30, 1942. After an agent of the Under Secretary of War (Under Secretary) examined Eastern's records, Eastern reported renegotiable sales of \$406,691.65. This figure included sales to the U.S. Government and Defense Plant Corporation, with some compromises made regarding the extent to which certain sales were fully renegotiable. Eastern paid its three officers a total of \$204,900 in compensation, but the Under Secretary only allowed \$125,000 as reasonable compensation when determining excessive profits.

### **Procedural History**

The Under Secretary determined that Eastern's profits were excessive by \$143,000. Eastern petitioned the Tax Court, challenging the renegotiation and raising constitutional questions. After the Supreme Court's decision in *Lichter v. United States*, Eastern focused on arguing that its profits were not excessive to the extent determined. The Under Secretary filed an amended answer, seeking a finding that excessive profits were at least \$250,000. Eastern had previously settled a tax deficiency case with the BIR that involved the question of officer compensation.

### **Issue(s)**

1. Whether the determination by the Bureau of Internal Revenue regarding the reasonableness of officer salaries is binding on the Tax Court in a renegotiation case.
2. Whether Eastern Machinery Co. proved that its excessive profits were less than the amount determined by the Under Secretary of War.

3. Whether the Under Secretary of War proved that Eastern Machinery Co.'s excessive profits were greater than the amount initially determined.

### **Holding**

1. No, because the Renegotiation Act allows for deductions "of the character" allowed under the Internal Revenue Code, but it does not make the Bureau of Internal Revenue's specific determination binding.

2. No, because Eastern Machinery Co. failed to present sufficient evidence to demonstrate that its excessive profits were less than the \$143,000 initially determined by the Under Secretary.

3. No, because the Under Secretary failed to provide sufficient evidence to support the claim that Eastern Machinery Co.'s excessive profits exceeded the initially determined amount of \$143,000.

### **Court's Reasoning**

The court reasoned that while the Renegotiation Act provides for deductions similar to those under the Internal Revenue Code, it doesn't make the BIR's determination binding. The court found no basis to disturb the Under Secretary's allowance of \$125,000 for officer compensation, deeming it reasonable under the circumstances. The court acknowledged the speculative nature of Eastern's business but found that the Under Secretary's determination provided an adequate return. As for the Under Secretary's claim for increased excessive profits, the court stated that the burden of proof rested on the Under Secretary, and that they failed to sustain that burden, citing *Nathan Cohen*, 7 T.C. 1002. The Court stated, "It is incumbent upon respondent to prove the facts in support of his claim for an increased amount of excessive profits, a burden which he has failed to sustain." Eastern's claim for adjustment due to accelerated amortization was also denied due to a lack of proper certification.

### **Practical Implications**

This case clarifies the burden of proof in renegotiation cases before the Tax Court. It establishes that the Under Secretary's initial determination is not definitive, and both parties must present evidence to support their respective positions regarding the amount of excessive profits. The case emphasizes that prior determinations by the BIR on related issues, such as the reasonableness of compensation, are not binding in renegotiation proceedings. This decision informs legal practice by requiring thorough preparation and presentation of evidence in renegotiation cases and highlights the importance of following proper procedures for claiming adjustments like accelerated amortization. It also serves as a reminder that the Tax Court will independently assess the reasonableness of profits and deductions in the context of renegotiation proceedings.