4 T.C. 846 (1945)

When determining eligibility for tax relief under Section 107 of the Internal Revenue Code for compensation received for personal services, 'total compensation' includes all compensation received for services as a trustee, including commissions for collecting income and compensation for managing the corpus of a trust.

Summary

Paul Smart, a trustee, sought tax relief under Section 107 of the Internal Revenue Code for commissions he received in 1941 for managing the corpus of a trust. The Tax Court ruled against Smart, holding that his 'total compensation for personal services' as a trustee must include both commissions for collecting income and compensation for managing the trust's assets. Because Smart had received commissions in prior years that, when aggregated, reduced the portion received in 1941 to below the 75% threshold required by Section 107, he was ineligible for the tax relief.

Facts

Paul Smart served as a co-trustee of a trust from 1933 to 1944. The trust held substantial real property and securities, valued at approximately \$10,000,000. Smart's duties included maintaining the real property, supervising employees, and managing the trust's investments. He received commissions for collecting income and compensation for managing the trust's corpus. In 1941, Smart received a significant sum as commissions on the corpus for services rendered from 1933 to 1940.

Procedural History

Smart filed his 1941 income tax return, seeking to apply Section 107 to the commissions he received on the trust corpus. The Commissioner of Internal Revenue determined that Smart was not entitled to the relief and assessed a deficiency. Smart contested the deficiency, arguing that the commissions on the corpus should be treated separately from the income commissions. The Tax Court upheld the Commissioner's determination.

Issue(s)

- 1. Whether, in determining the 'total compensation for personal services' under Section 107 of the Internal Revenue Code, compensation for managing the corpus of a trust should be considered separately from compensation for collecting income.
- 2. Whether Smart received at least 75% of his total compensation for personal services as trustee in the 1941 taxable year.

Holding

- 1. No, because the 'total compensation for personal services' must include both commissions for collecting income and compensation for managing the corpus.
- 2. No, because when prior years' commissions are included, the amount received in 1941 falls below the 75% threshold.

Court's Reasoning

The Tax Court relied on its prior decision in *Harry Civiletti, 3 T.C. 1274*, which held that all amounts received by a trustee are compensation for services as trustee and cannot be separated to meet the requirements of Section 107. The court stated, "For the purposes of the application of code section 107, as amended, we do not think it is material upon what basis the corpus commissions are paid...[they] are parts of his compensation as trustee and must be treated as such in applying section 107." The court reasoned that Smart's services as a trustee were varied, encompassing both income collection and corpus management. Therefore, all compensation received for these services must be considered together when applying Section 107.

Practical Implications

This case clarifies that when determining eligibility for tax relief under Section 107 (or similar provisions), courts will consider all compensation received for services in a particular role. Attorneys advising trustees or other fiduciaries seeking tax benefits for long-term compensation must ensure that all forms of compensation are aggregated when calculating whether the statutory percentage thresholds are met. The case prevents taxpayers from artificially separating components of their compensation to qualify for tax relief. Later cases would distinguish situations where separate and distinct services were provided under different agreements.