## 2 T.C. 763 (1943)

Distributions from a corporation to its shareholders that are not made in partial or complete liquidation and are not derived from earnings and profits are taxable as gains from the sale or exchange of property, but only to the extent that the distribution surpasses the shareholder's basis in the stock.

## **Summary**

The Shield Company (petitioner) sought review of tax deficiencies assessed by the Commissioner of Internal Revenue. The dispute centered on whether distributions from United Appliance Corporation (United) to Shield Co., exceeding United's earnings, were taxable under Section 115(d) of the Revenue Acts of 1934 and 1936. Further issues included the reasonableness of officer salaries deducted by Shield Co. and the propriety of additions to its bad debt reserve. The Tax Court held that distributions exceeding earnings were taxable, a portion of the officer salaries was unreasonable and non-deductible, and the addition to the bad debt reserve was reasonable.

#### **Facts**

Shield Co., a Texas corporation, owned all the stock of United Appliance Corporation. United distributed dividends to Shield Co. in 1936 and 1937. These distributions exceeded United's actual earnings and profits at the time of the distribution, although United's directors anticipated future earnings would cover the difference. To facilitate these dividends, United borrowed funds from Shield Co. Shield Co.'s officers also received salaries from both Shield Co. and United. Shield Co. also made an addition to its reserve for bad debts during the tax year in question.

# **Procedural History**

The Commissioner of Internal Revenue assessed income tax deficiencies against Shield Co. for the tax years 1936 and 1937. Shield Co. appealed this determination to the United States Tax Court.

#### Issue(s)

- 1. Whether distributions received by Shield Co. from United in excess of United's earnings are taxable under Section 115(d) of the Revenue Acts of 1934 and 1936, to the extent they exceed Shield Co.'s basis in United's stock?
- 2. Whether the salaries voted to Shield Co.'s officers for the taxable years in question exceeded a reasonable amount?
- 3. Whether Shield Co.'s addition to its reserve for bad debts was unreasonable?

### Holding

- 1. Yes, because Section 115(d) mandates that such distributions be treated as gains from the sale or exchange of property to the extent they exceed the shareholder's basis in the stock.
- 2. Yes, because Shield Co. failed to prove that the full amount of the deducted salaries constituted reasonable compensation for the services rendered by its officers.
- 3. No, because the addition to the reserve was reasonable given the nature of the business and the subsequent exhaustion of the entire reserve.

# Court's Reasoning

Regarding the distributions, the court applied Section 115(d) of the Revenue Acts of 1934 and 1936. The court noted the literal language of the statute: "If any distribution (not in partial or complete liquidation) made by a corporation to its shareholders is not out of increase in value of property accrued before March 1, 1913, and is not out of earnings or profits, then the amount of such distribution shall be applied against and reduce the adjusted basis of the stock provided in section 113, and if in excess of such basis, such excess shall be taxable in the same manner as a gain from the sale or exchange of property." The court emphasized that the applicability of the taxing statute is not dependent upon provisions of state law. The court also dismissed the argument that the later repayment of excess distributions negated their taxability in the years they were received, citing the principle of annual accounting.

Regarding officer salaries, the court emphasized that the taxpayer bears the burden of proving that compensation is reasonable. The court considered that the officers also received salaries from United. The court found a lack of evidence justifying the increase in salaries and substantiating the reasonableness of the salaries paid.

Regarding the bad debt reserve, the court found the addition reasonable because it approximated one-half of one percent of gross sales, consistent with the company's historical experience, and because the entire reserve was subsequently exhausted.

### **Practical Implications**

This case clarifies the tax treatment of corporate distributions that exceed earnings and profits, underscoring that such distributions are taxable to the extent they exceed a shareholder's basis in the stock. It emphasizes that the determination of taxability is governed by federal law, irrespective of state law implications regarding the legality of such distributions. Furthermore, it reinforces the principle that subsequent repayments or adjustments do not retroactively alter the tax consequences of distributions in prior years. The case also highlights the importance of documenting the reasonableness of officer compensation and the justification for additions to bad debt reserves.